



Punto ESG

We work to ensure that businesses
are **economically viable,**
environmentally sustainable
and socially equitable.

25 years leading sustainability reporting and management.

Technical precision and strategic vision to drive sustainable decision-making with foresight.

When managed through data, sustainability stops being a cost and becomes a competitive advantage. We work with ESG Innova, a digital platform that enables data capture and storage, process monitoring and control, unified reporting criteria, and ensures regulatory compliance.

How do we create value?

We support companies in building or strengthening their sustainability management and in embedding environmental, social, and governance (ESG) criteria into their business strategy. We drive both voluntary and regulatory processes and reporting, drawing on leading local and international practices and tailoring them to each organization's culture and context, so that change is not only implemented, but truly meaningful.

3 KEY SERVICES

SUSTAINABILITY STRATEGY	DOBLE MATERIALITY ASSESSMENT	REPORTING AND REGULATORY COMPLIANCE
We develop a roadmap that places sustainability at the core of the business, making it a transversal element across all operations.	We identify, evaluate and prioritize impacts, risks and opportunities (IROs) to align business strategies with global ESG challenges.	We prepare sustainability reports that ensure regulatory compliance, and for companies without a legal obligation, we promote reporting as a strategic tool to strengthen competitiveness, enhance reputation, and build trust with stakeholders.

IF YOU HAVE ALREADY WORKED ON THESE PROCESSES, WE CAN ASSIST YOU IN DEVELOPING:

Human Rights Due Diligence process (CS3D): We implement processes to identify, prevent and mitigate negative impacts on human rights related to business operations.

Permanent Observatory of Impact Materiality: A strategic solution designed for companies seeking a deep and continuous understanding of their impact on people and the environment. Through systematized dialogue processes, we ensure that companies are always aligned with the expectations of their stakeholders, emerging regulations and international best practices.

Documentation and Audit Support: We provide a structured process that ensures information traceability and prepares methodological documentation—from dialogues to materiality analyses—for audits and external evaluations, whether of limited or reasonable scope.

Services



Sustainability strategy

[SEE SUCCESS STORIES](#)

We develop a roadmap that places sustainability at the core of the business, making it a transversal element across all operations.

- Integration of the 2030 Agenda and SDGs into the business strategy
- Sustainability structure
- Development of policies and normative documents
- Human rights due diligence process (CS3D)



Materiality Assessment

[SEE SUCCESS STORIES](#)

We identify key topics for business sustainability, along with their impacts, risks, and opportunities, forming the foundation for ESG management.

- Double Materiality Assessment according to CSRD
- Financial materiality according to SASB, TCFD and SEC requirements
- Impact materiality according to GRI, CDP
- Simple Materiality Assessment
- Mapping impacts, risks and opportunities in the value chain
- Stakeholder mapping



ESG Management

[SEE SUCCESS STORIES](#)

We analyze trends and identify opportunities for improvement, developing a work plan to create, measure, and monitor key performance indicators (KPIs) to formalize and systematize the sustainability strategy.

- Sustainability diagnosis
- Benchmarks and trend analysis
- Adaptation of best practices in the sector to the local context (international standards and certifications)
- Creation of KPIs aligned with the business strategy
- Performance in stock market indexes and rankings
- Support in supplier development and impact purchasing
- Measurement of environmental impact (carbon footprint, water footprint, life cycle analysis, among others)



Reporting and regulatory compliance

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We design systematized processes to support internal teams in producing relevant, clear, concise, and comprehensive reports that address the expectations of the regulatory context and stakeholders.

- Reporting process
- Alignment and compliance with international standards and guidelines
- Detection of improvement opportunities
- Communication for Progress (COP Global Compact)

Awareness and training of Corporate Governance and teams

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We train senior management and their teams by providing insights into trends, best practices, and sector-specific standards.

- Training On the latest trends, best practices and case studies
- Awareness sessions for leadership on sustainability-driven management
- Capacity-building on international standards
- Sustainability dissemination events



Communication, dialogue and reputation

[SEE SUCCESS STORIES](#)

We tell the story behind each process and project, creating lasting value through dialogue with stakeholders.

- Internal and external communication strategy
- Media mapping, rankings, events and awards
- Award submissions
- Design and coordination of stakeholder dialogues with stakeholders
- Press releases
- Position paper on sustainability



Design and digital solutions

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We create graphic tools and innovative solutions to effectively communicate management milestones to the target audience.

- Digital reports (responsive, interactive, and user-friendly design)
- Videos and animations as a executive summary
- Digital pieces for internal and external social networks
- Social networks activation

25

**YEARS OF EXPERIENCE
IN SUSTAINABILITY**

+300

REPORTS COMPLETED

Creating value with

FINANCE

AMERICAN
EXPRESS

SANCOR
SEGUROS

HSBC

BPN

Galicia

Santander

BANCO
PATAGONIA

Macro

BBVA

Iranda

BANCO
DEL SOL

Banco San Juan

Banco Entre Ríos

Banco Santa Cruz

Banco Santa Fe

GRUPO PETERSEN G-P

AGRICULTURE & LIVESTOCK

GOYAIKE

MOLINOS agro

San Miguel
EXPERTO GLOBAL EN CÍTRICOS

Ledesma

NIDERA

SEABOARD
energías renovables • alimentos

DOW

syngenta

ATANOR

FOOD & BEVERAGES

Unilever

MOLINOS

Coca-Cola

ARCOR

FNC
FEDERACIÓN NACIONAL
DE CEREALISTAS

AGD
ALIMENTOS NATURALES

àlicorp

Moët Hennessy

Quilmes

Conaprole

ANDINA
Argentina

ENERGY & MINING

edenor

EDESUR

TGN
TRADING GROUP NORTH

Naturgy

tgs

enel

ABRASILVER
RESOURCE CORP

MINERA ALUMBRERA
YMAD - UTE

PETROBRAS

Pan American
ENERGY

DUKE
ENERGY

Central
Costanera

Central
Puerto

HEALTH & PHARMA

Prevención Salud
de SANCOR SEGUROS

RAFFO

gsk

SanCorSalud

LOGISTICS



MEDIA & COMMUNICATIONS

AUTOMOTIVE & TRANSPORTATION



OTHER SECTORS



For **25 years**, we have implemented a **continuous improvement process** to guide companies toward a more sustainable business model by applying current sustainability guidelines, recommendations, and regulations, among other factors.

- >> *European Sustainability Reporting Standards (ESRS) and Corporate Sustainability Reporting Directive (CSRD)*
- >> *Global Reporting Initiative (GRI)*
- >> *AA1000 Accountability Standards*
- >> *ISO 26000 Social responsibility*
- >> *International Sustainability Standards Board (ISSB)*
- >> *Sustainability Accounting Standards Board (SASB)*
- >> *Integrated Reporting Framework (IR)*
- >> *Responsible Banking Principles (PBR)*
- >> *Principles for Responsible Investment (PRI)*
- >> *Carbon Disclosure Project (CDP)*
- >> *Climate Disclosure Standards Board (CDSB)*
- >> *Science Based Targets (SBT)*
- >> *Task Force on Nature-related Financial Disclosures (TNFD)*

About us

OUR VISION

Integrate sustainability into companies to ensure their long-term competitiveness while driving economic profitability, environmental sustainability, and social equity.

We believe in empathetic, compassionate, and mindful leadership that respects the environment and empowers people, as we are convinced that better individuals create better companies.

OUR MISSION

We aspire to lead the transformation toward a more humane and sustainable business management approach, where integrating environmental, social, and governance (ESG) criteria fosters business growth and creates a meaningful, positive impact on the world.

OUR VALUES

Awareness: We strive to be, first and foremost, good individuals and excellent professionals, mindful of the environment we live in and of our responsibility and opportunity to create value through sustainability management in organizations. We act with professionalism, efficiency, and dedication.

Innovation: We aim to be agents of change, inspiring individuals and organizations by pursuing innovative management models and creative solutions. These solutions are based on international standards and tailored to each client's unique needs, their local context, and the particularities of their industry.

Integrity: We are committed to transparency and honesty in our relationships, actions, words, and reporting.

Respect: We are dedicated to respecting people and organizations by understanding and valuing their cultures, time, and needs. This commitment fosters progress along the path of sustainability through empathetic, kind, and collaborative engagement with all parties involved.

Good Living: We promote resilient teams that value life, prioritize well-being, and maintain personal integrity.



Network Argentina
WE SUPPORT

In support of

**WOMEN'S
EMPOWERMENT
PRINCIPLES**

Established by UN Women and the
UN Global Compact Office



DIRSE
ASOCIACIÓN
ESPAÑOLA
DE DIRECTIVOS
DE SOSTENIBILIDAD
[ASG]

Our team

We are a multidisciplinary team of professionals dedicated to driving, promoting, and advising organizations on the transition to sustainable development and the creation of economic, social, and environmental value.



Mercedes Occhi

CO-FOUNDER. LAWYER.
MASTERS IN BUSINESS LAW.



Luciana Dovile Álvarez

CO-FOUNDER. ECONOMIST.
MASTERS IN FINANCE.



**Cecilia
Abati**



**Julieta
Gironacci**



**Julieta Casas
Cordero**



**Juliana Abigail
Velozo**



**Christian
Collar**



**Beatriz
Jumilla**



**Melisa
Real**



**Mariana
Cian**



**Jorge
Cabrera**



**Laura
Paladino**



**Magalí
Arrigo**

Nurturing Young Talent:
"We Challenge You"

In partnership with the University of San Andrés, we welcome students who wish to enrich their cultural exchange and educational experience.

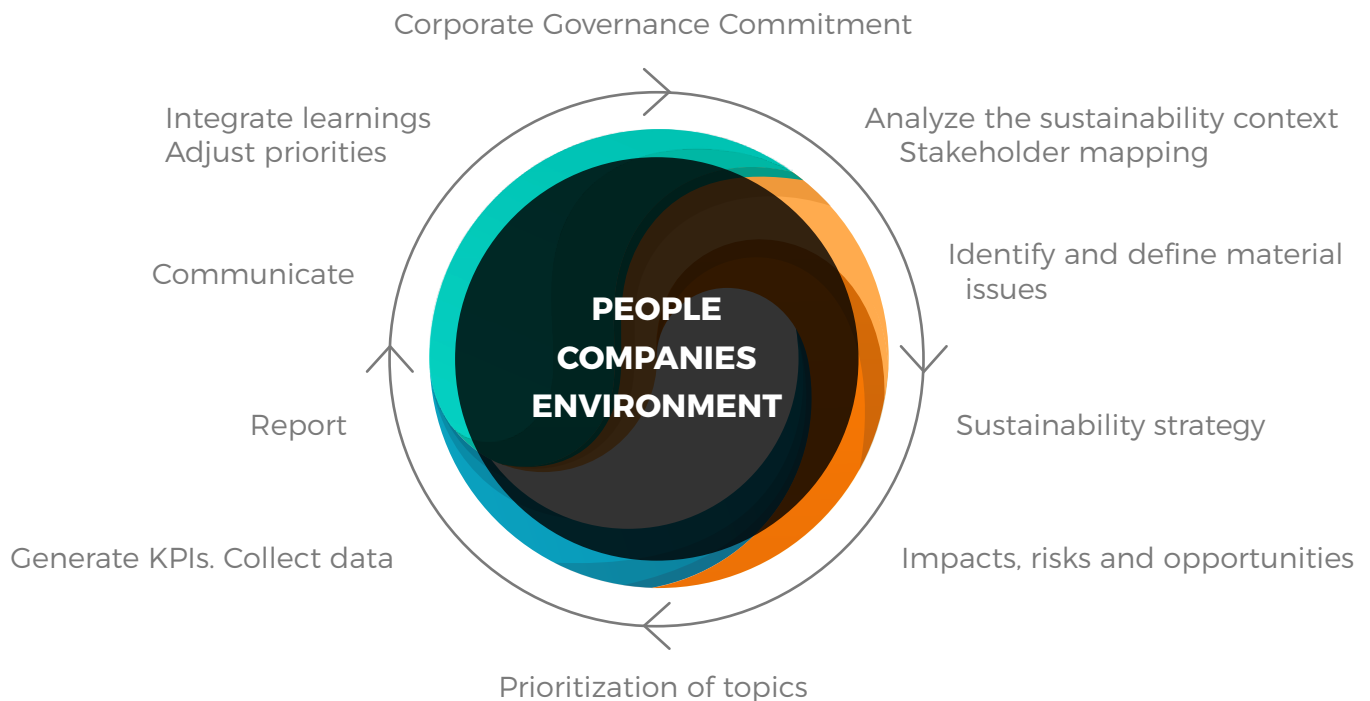
If you are interested in participating, send us your CV: info@puntoesg.com

Metodology

We take a holistic approach to sustainability, viewing it as a continuous improvement process that identifies impacts, risks, and opportunities across all strategic aspects of the business. Our goal is to foster economic growth while respecting social and environmental surroundings.



CONTINUOUS IMPROVEMENT PROCESS



Our approach places the human being at the center, fostering leadership that is more humane, empathetic, compassionate, and mindful of its impact on the planet

Radio:
Noticias Sustentables

Since 2003, we have been sharing trends and best practices for sustainable development with society.



Today, sustainability is a cornerstone of any long-term business strategy, driven by its increasingly evident link to financial performance.

Integrating ESG criteria into investment, innovation, and risk identification has become indispensable. This path demands active leadership, vision, and commitment—because the choices we make today will determine the resilience of tomorrow's companies.

Contact us

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